



Elena Hanson is a Managing Director of Hanson Crossborder Tax Inc, a private international tax advisory company which she founded in 2012.

Elena assists US, Canadian and international private clients, businesses and the institutions that service them on cross-border taxation issues, investment structuring, and trust and estate planning. She works with Canadian and non-US resident clients and entities on structuring US inbound investments to minimize federal and state income tax exposure. She advises US clients on tax aspects of foreign investments, including anti-deferral rules, entity classification issues and reporting requirements for foreign entities and trusts. Her work in that area also encompasses Canadian and US pre-immigration, departure taxation rules, and expatriation planning, cross-border compensation and employment tax issues and corporate structuring for foreign companies setting up US or Canadian operations. She has extensive experience in crossborder estate and trust tax planning and compliance and crossborder separation and divorces.

Prior to founding her company, Elena spent 12 years working for several of the Big Four in Canada and overseas focusing mostly on Canada and US cross-border tax advisory and compliance for private clients, corporate assignees/mobile executives, cross-border estates and trusts and US inbound and outbound entities. She started her professional career in tax with the IRS, Small Business and Self-Employment Division.

Elena speaks extensively before professional groups including accountants, investment advisors and insurance brokers. She frequently publishes articles in national newspapers and professional journals for accountants and lawyers on various aspects of cross-border taxation planning. She is also currently doing a podcast series with a fellow wealth management advisor, called Two Way Traffic, which is about cross-border tax and financial issues.

She is licensed as a Certified Public Accountant, holds a Master's in Taxation from Golden Gate University, California, USA, Bachelor of Science in Business Administration - Accounting from Marian University, Wisconsin, USA. She also finished all three levels of the Canadian Tax In-depth through the Canadian Tax Foundation.